

*Department of Administrative Services
Division of Fleet and Surplus Services*

NEWS RELEASE

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“Moving in the right direction!”

FOR IMMEDIATE RELEASE

Date: May 17, 2005

To: Fleet Operations Stakeholders

Subject: Annual ARI maintenance report...

This past March we met with representatives from Automotive Resources International (ARI) about the status of our maintenance repair and emergency roadside services contract. This past year UDOT added several of their light-duty vehicles to the ARI program. This report is a summary of the 2004 calendar year transactions for the full-service lease fleet.

Report Highlights:

- ❑ Total vehicles on the program for last calendar were 4,817, and the average months in service were fifty-three (53) with an average odometer reading of 55,574.
- ❑ Total dollars spent on repairs and preventative maintenance for sedans on the program is down from the previous year by \$37,429 and \$4,229 respectively.
- ❑ Average cost per vehicle (CPV) (sedans) on the program per month was \$35.68 for repairs, which is down by .53 CPV from the previous year.
- ❑ Average monthly utilization the past three for sedans has steadily increased from 1,124 to 1,242 to 1,418 miles.
- ❑ Total dollars spent on repairs and preventative maintenance for trucks on the program is down from the previous year by \$65,007 and \$2,751 respectively.
- ❑ Average cost per vehicle (CPV) (Trucks) on the program per month was \$40.63 for repairs, which is down by .85 CPV from the previous year.
- ❑ Average monthly utilization the past three for trucks has steadily increased from 873 to 1,172 to 1,216 miles.
- ❑ Fifty-percent (50%) of the “post-warranty” claims submitted by ARI were paid by the manufacturers for a total of \$49,239.
- ❑ Post warranty reimbursements and Field adjustments made by ARI equals \$4.46 CPV. When compared to the ARI’s monthly management fee per vehicle of \$4.55 paid by the state, which means the state actually paid approximately .09 per vehicle for ARI’s management expertise each month.
- ❑ The state increased the use of ARI “National Account Vendors” versus “Independent Vendors” from the previous year by 2%. Using the National vendors

saves the state a 5% processing fee per transaction. This savings equals approximately \$2,379.

- ❑ ARI estimates they saved the state a total savings of \$175,477 in field adjustments and post warranty recovery this past year.

Fleet Operations continues to see very positive maintenance cost reduction trends and overall consistency in customer service resulting from the partnership of ARI. For more details about this recent report, please contact Steve Saltzgiver 801-538-3452.